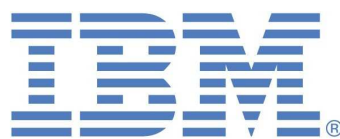


## CASE STUDY

# IBM Denmark

Contracting



### **IBM Denmark engages contract resources for project delivery**

Paradigm Recruitment's contracting division helps IBM Denmark to deliver a project for a major telecom customer.

## Background

IBM Denmark had been engaged by Orange as a partner for the design and development of a mobile content services platform. In order to deliver the project, IBM needed to engage a team of contract resources with a range of skills in software/web architecture and development. The project was to be delivered at offices in Denmark and Sweden.

## The Solution

Paradigm successfully identified a Project Leader/Architect, who was the first external contractor to be brought into the project. The Project Leader/Architect worked with the customer both to scope and to deliver the project. It was established that additional skills would need to be brought in to the project over a period of 6-9 months, with a gradual increase to a team of approximately 8-10 external resources at its peak. Additional skills that were required included:

- Software/web architecture and design
- Software/web development
- Business analysis.

Paradigm successfully delivered against all of these requirements using a multi-national team that consisted of contractors from Sweden, UK, Netherlands and the USA.

## The Result

Using its wealth of international experience, the external team was able to provide expertise and guidance to the client to deliver a platform that would meet the needs of the customer. It became apparent during the early stages of the assignment that the required solution would be somewhat more complex than had initially been anticipated. However, despite the increased scope and complexity of the project, the external team of contractors successfully delivered on time and to the customer's satisfaction against all deadlines and operating budgets.